NON-PROFIT ORGANISATION

In Partnership with

hospicesofhope NETWORK

Palliative Care Centre

A modern community-based model of palliative care and support

Aligned with Greece’s National Palliative Care Action Plan 2025–2030

Athens, Greece | 2026





The need is already here

Greece is entering a new phase for palliative care — but the gap remains profound.

135,000 patients need palliative care every year in Greece

<1% of the need for specialised palliative care is currently met

63% of palliative care needs relate to non-cancer chronic diseases

The impact extends beyond patients — to families and caregivers.

Source: Greek Ministry of Health, National Palliative Care Action Plan 2025–2030

A proven community-based organisation with 25 years of experience

- Providing healthcare and community support since 2001
- Multidisciplinary team supporting patients and families
- Delivering organised home-based palliative care since 2017
- Certified procedures, robust governance & annual independent audit
- Free support for adults with serious illness, regardless of diagnosis
- **Recognised in Greece's National Palliative Care Action Plan 2025–2030**

This project does not start from scratch. The model is already working in practice.

The only non-profit organisation in Athens providing free home-based palliative care for adults regardless of diagnosis.

WHY THE CENTRE IS NEEDED

Nosilia has already developed an established home-based palliative care programme.

The Centre is the next step: connecting home care with outpatient and day services, caregiver support and coordinated care.

This integrated model closely reflects the direction set by Greece's National Palliative Care Action Plan 2025–2030.

The Centre will enable:

- **Early access to palliative care**
  so that support can begin at the time of diagnosis and not only in the advanced stages of illness
- **Support for patients who are able to attend the Centre**
  through the Outpatient Clinic and Day Support Services
- **Better support for caregivers and families**
  through education, counselling and support groups
- **A space for social connection and psychosocial empowerment**
  to address loneliness and social isolation
- **A hub for education and the advancement of palliative care**
  for healthcare professionals, volunteers and the wider community
- **Multiplying social impact**
  by supporting more patients, caregivers and families



The Centre does not replace home-based care.
It completes the continuum of care, strengthens coordination and multiplies impact.

One integrated model connecting home, Centre and community

Day Support
for patients able to attend the Centre

Outpatient Clinic
for assessment and follow-up

Home-Based Care
supporting more patients at home

Education
for families and healthcare professionals

Caregiver Support
and social support

Engagement, Volunteer Programmes & Social Warehouse

One coordinated continuum of support — connecting home, Centre and community.

NON-PROFIT ORGANISATION



Palliative care is about quality of life, dignity and compassionate support throughout the patient journey.

Greece now has its first National Palliative Care Action Plan 2025–2030.

For the first time, there is a national roadmap for the development of palliative care.

CLOSER TO HOME
Community and home-based specialised palliative care

CONNECTED SERVICES
Outpatient and Day Palliative Care services

SUSTAINABLE PATH
Public investment and future reimbursement mechanisms

Nosilia is already delivering key elements of this model in practice. The Centre enables the next stage.

Source: National Palliative Care Action Plan 2025–2030

THE MODEL IS ALREADY WORKING

A model built on real-world experience

3,700+

home visits annually

~200

patients supported annually

25

years serving the community

Free medical, nursing, psychological, social work and physiotherapy support delivered at home.

The Business Plan is based on real operational data rather than theoretical assumptions.

EXPECTED ANNUAL IMPACT



410+

Home care patients

annually



360+

Centre service beneficiaries

annually



13,350+

Clinical & support interactions

annually



620+

Caregivers supported

annually

The Centre and the expansion of home-based services will significantly increase access to organised palliative care for patients and families across the community.

The need is clear and growing

THE NEED

- Access to organised palliative care remains extremely limited
- Population ageing continues to increase demand
- Families continue to carry a significant burden of care
- Community-based services are increasingly essential

NOSILIA IS READY FOR THE NEXT STEP

- 25 years serving the community
- A proven and operational model of care
- A multidisciplinary team with extensive palliative care expertise
- Secured land and a developed project concept

The need is clear. Nosilia is ready. Greece is moving forward.

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Partnership with Hospices of Hope Network

Making every day count

Hospices of Hope

- UK and USA (501c3) registered charity
- Vision for all patients in South and East Europe to receive free palliative care when needed
- Mission to increase access to palliative care services and education through advocacy, technical expertise, training and funding
- 35 years experience developing hospice care
- Network covers the countries of Romania, Moldova, Ukraine, Serbia, Greece and Albania

Commitment to Nosilia

- Sharing of expertise through network
- Help with advocacy to ensure that palliative care is better recognised and resourced in Greece
- Support with training of new staff
- Support with funding including the purchase of the land plot
- Establishment of an honorary patrons group in London

The need is here
So is the experience to respond to it

hospicesofhope NETWORK



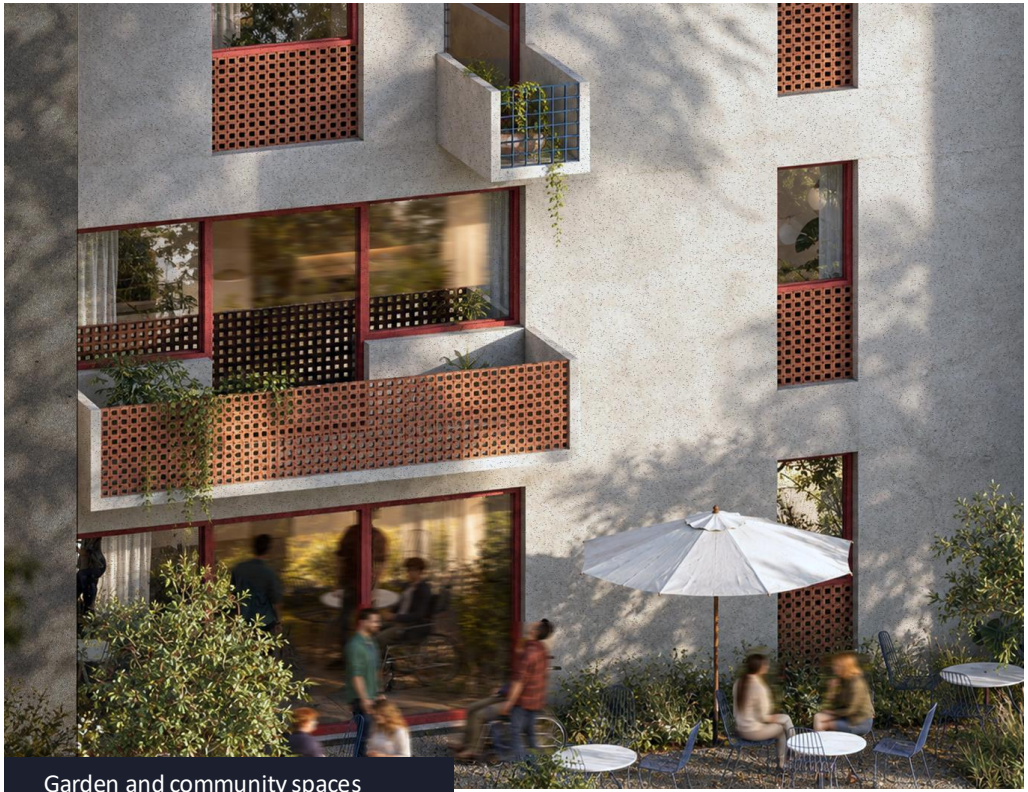
Palliative Care Centre | Athens

A purpose-designed setting that extends Nosilia’s community-based model of palliative care.

Architectural visualisation

October 2026

DESIGNED AROUND PEOPLE & COMMUNITY



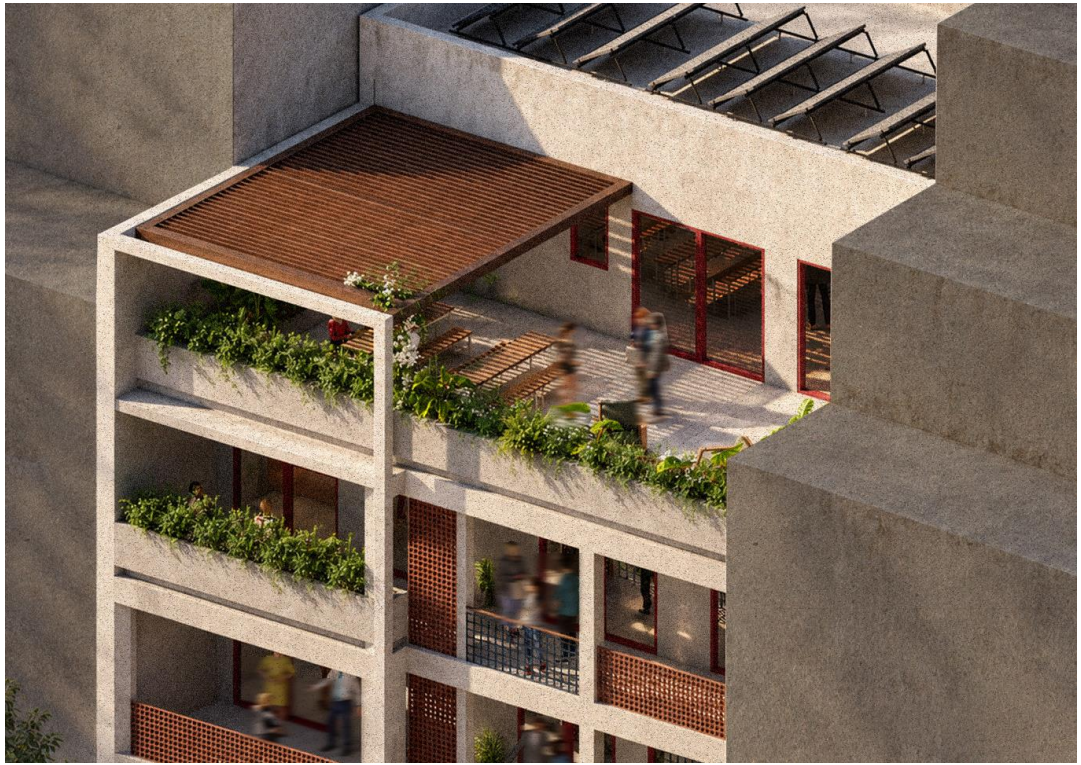
Garden and community spaces



Welcoming entrance

Warm, accessible spaces that support connection, privacy and a sense of community.

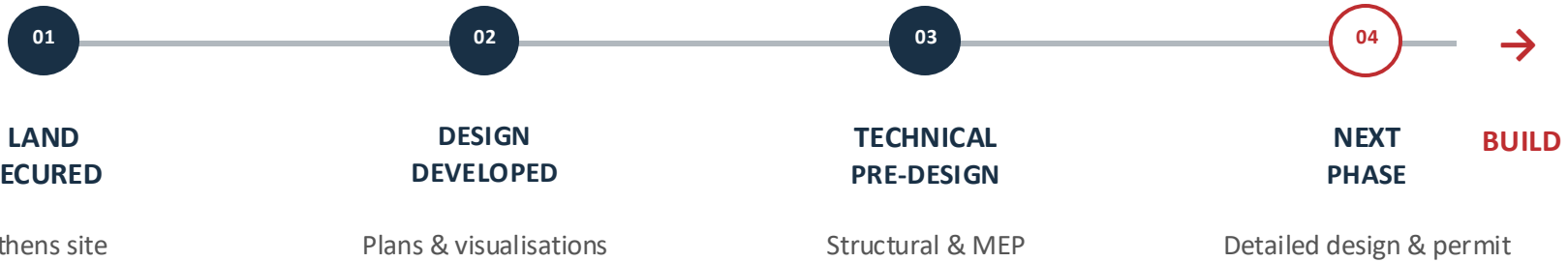
A PLACE FOR PATIENTS, FAMILIES & CAREGIVERS





Day support • social connection • caregiver support • community activities

The Centre has moved from vision to a developed project.



CURRENT INDICATIVE PROJECT BUDGET

€1.54M

Including contingencies, contractor margin & VAT. Final budget to be refined through detailed design.

Financial Projections

Current Indicative Project Budget

€1.54 M*

Capital Investment (CAPEX)

Annual Operating Expenditure (OPEX)

Year 1	€585,165
Year 2	€695,638
Year 3	€738,634

DIVERSIFIED FUNDING MODEL

GREEK PHILANTHROPY	INTERNATIONAL SUPPORT	CORPORATE PARTNERSHIPS	PUBLIC PATHWAY
Foundations & donors	Foundations & philanthropy	Strategic & programme support	Future reimbursement opportunities

**Current indicative CAPEX estimate; final amount to be confirmed following detailed design. Public funding / reimbursement is not yet secured.*

How You Can Support the Project



Capital Support

Supporting the creation of the Centre

Investment in the development of Nosilia's Palliative Care Centre, supporting the next stage of design, construction, fit-out and equipment.



Core Support

Supporting essential operations

Contribution towards staffing, coordination and the continuity and phased expansion of Centre-based and home-based palliative care services.



Programmatic Support

Supporting services and programmes

Funding for specific activities such as caregiver support, education, psychosocial support and community-based initiatives.

Every contribution helps strengthen Nosilia's capacity to expand access to organised palliative care for patients and families in the community.

WHAT PEOPLE SAY ABOUT US

"Thank you for helping my mother and me over these three years. Your support has been invaluable. We will always remember the Nosilia team and the supplies provided through your Social Warehouse.

Nikos Koumarelos

"I would like to thank you for the medical and nursing services provided to my mother, Foteini Kamakari. Thank you for your consistency, flexibility and compassionate approach towards elderly patients.

Nikolaos Kamakaris

"A big thank you to the entire team for the immediate response, professionalism and dedication.

Eleni Kontonasiou

"From the first moment we contacted Nosilia, we experienced genuine interest in our situation. We received significant support, both emotionally and practically.

Vina Nomikou, Eirini Nomikou

"Nosilia cared for my mother after she suffered a severe stroke. The doctor thoroughly examined her, guided us and continued to follow up regularly by phone.

Marianna Deleti

"I would like to express my sincere thanks for the excellent cooperation we have had with Nosilia.

Melina Zampeli

THE VISION

Building a Sustainable Community Model of Palliative Care

Nosilia’s ambition is to build on 25 years of experience and develop an integrated community model of palliative care, centred on:

- Dignity
- Quality of Life
- Support for Patients and Families
- Equitable Access to Care

Our ambition is not simply to build a Centre. It is to help demonstrate how high-quality palliative care can work in practice — close to where people live, connected to home-based care and with the potential to contribute to the wider development of palliative care in Greece.

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NETWORK

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